

EXHIBIT 22

97648

CCLT 020540

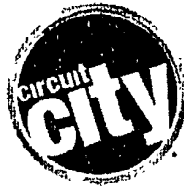
Vendor Management Administration

Page 1 of 1

Charge Back Cover Sheet

CB Number : 97648
Vendor # : 70932
Vendor Name : SONY
Class : 154
Brand : SON
PP : Y
Effective Date : 11/30/2008

PA # : ----
PE # : ----
Origin : ☐ Confirming Letter
☐ Billing Memo
☒ Support



Circuit City Stores, Inc.

9954 Mayland Drive

Richmond, VA 23233-1464

12/05/2008

Jim O'Keefe
SONY
300 Arboretum Way
Suite 310
Richmond, VA 23236

Dear Jim O'Keefe,

This is to confirm \$238,316.08 committed by Jim O'Keefe offered to Circuit City Stores Inc., effective 11/30/2008. These funds are for price protection. Supporting details are attached.

Payment is due by 12/05/2008 and will be collected via a deduction from the vendor's A/P balance for chargeback # 97648.

All other terms and conditions remain the same.

Sincerely,

Edwin Maitland

Vendor Management Administration

Page 1 of 1

Status: COMPLETED

Chargeback #: 97648
CR#: 65124
PA #:
Vendor Name: SONY Vendor #: 70932
Committed By: Jim O'Keefe
Mail To: Address: 300 Arboretum Way
Suite 310
City: Richmond
State: VA
Province/Region:
Country: United States
Zip: 23236
Attn To: Jim O'Keefe
Copy To:
Created By: McCarthy, Patrick
Finalized By: Farrar, Mary
Finalized Date: 12/05/2008
Last Changed By: Farrar, Mary
Last Changed Date: 12/05/2008

Buyer Name: Edwin Maltland
Funding Description: price protection
Based On: Price Protection
Effective Date: 11/30/2008
Price Protection Based On: Invoice Cost
Price Effective Going Forward: Y
Support Documentation
Required: Y
Price Protect Receiving: Price Protect Receiving Through Date:
Payment How: Deduct from AP balance
Vendor Payment Due Days: 0

Allocation:	Type	Sub-Type	Class	Brand	%
	Price Protection	PRI	154	SON	25.24
	Price Protection	PRI	154	SON	74.76

Comments:

Price Protection For:

Class	Brand	Model	Old Invoice Cost	New Invoice Cost	Cost Difference	Amount	Cost Reduction ?	Cost Reduction Amount
154	SON	KDL32M4000	\$542.63	\$508.71	\$33.92	\$33.92	Y	\$33.92
154	SON	KDL32XBR6	\$792.47	\$726.43	\$66.04	\$66.04	Y	\$66.04

Price Protection Details:

Class	Brand	Model	TCION 11/30/2008	Receiving Through	Old Invoice Cost	New Invoice Cost	Diff/Unit	Price Protection Amount	Total Impact Amount
154	SON	KDL32M4000	1,773	—	\$542.63	\$508.71	\$33.92	\$33.92	\$60,140.16
154	SON	KDL32XBR6	2,698	—	\$792.47	\$726.43	\$66.04	\$66.04	\$178,175.92
									\$238,316.08

Workflow Comments:

59.41

Vendor Management Administration

Page 1 of 1

Chargeback #: 97648

Vendor #: 70932

Vendor Name: SONY

Impact Details:

Class	Brand	Model	TCIOH 11/30/2008	Receiving Through	Old Invoice Cost	New Invoice Cost	Diff/Unit	Price Protection Amount	Total Impact Amount
154	SON	KDL32M4000	1,773		\$542.63	\$508.71	\$33.92	\$33.92	\$60,140.16
154	SON	KDL32XBR6	2,698		\$792.47	\$726.43	\$66.04	\$66.04	\$178,175.92
									\$238,316.08

<http://vma.ccs.com/web/GlobalSearch.do>

12/5/2008

CCLT 020544

Vendor Management Administration

Page 1 of 1

Cost Reduction View Data Elements

CR ID: 65124 Status: COMPLETED

Vendor #: 70932 **Vendor Name:** SONY --- NOV08
Effective Date: 12/05/2008
Buyer: Edwin Maitland
Funded By: Vendor
Chargeback#: 97648
Reduction Type: Price Protection
Comments:
Created By:
Created Date: 12/05/2008
Finalized By:
Finalized Date: 12/05/2008

Class	Brand	Model	SKU	Avg. CST (12/05/2008)	New Average Cost	Unit Cost Change	Current TCIOH (12/05/2008)	Impact
154	SON	KDL32M4000	246523	\$573.15	\$539.23	\$ -33.92	1,653	\$-56,069.76
154	SON	KDL32XBR6	249904	\$832.09	\$772.68	\$-59.41	2,999	\$-178,170.59
Total Impact Amount								\$-234,240.35
Total Available Amount								\$4,075.73

Workflow Comments:



PJ McCarthy

12/05/2008 01:47 PM

To: VMA Chargeback Request@Circuit City
cc: Ed Maitland/MDSE/Circuit City@Circuit City
Subject: CB 97649 & 97648 -- Re: Fw: Price Sheet

please approve with 12/2 & 11/30 effective dates respectively. thanks

PJ

PJ McCarthy
Vendor Analyst
Supply Chain
Circuit City Stores, Inc.
Office 804-486-2021
PJ McCarthy@circuitcity.com

Ed Maitland/MDSE/Circuit City



Ed Maitland/MDSE/Circuit City

12/05/2008 12:40 PM

To PJ McCarthy/MDSE/Circuit City@Circuit City
cc

Subject Fw: Price Sheet

Did this get done?

----- Forwarded by Ed Maitland/MDSE/Circuit City on 12/05/2008 12:40 PM -----



Ed Maitland/MDSE/Circuit City

12/05/2008 08:46 AM

To PJ McCarthy/MDSE/Circuit City, VMA Chargeback Request
cc

Subject Fw: Price Sheet

Price moves on KDL32L4000, KDL32M4000, and KDL32XBR6

Ed

----- Forwarded by Ed Maitland/MDSE/Circuit City on 12/05/2008 08:45 AM -----



"O'Keefe, Jim"

<Jim.O'Keefe@am.sony.com>

12/05/2008 08:12 AM

To <Ed_Maitland@Circuitcity.com>

cc

Subject Price Sheet

Sorry for the delay - it is attached.....

Jim O'Keefe
Sony Electronics
National Account Manager - TV
Phone: 804-267-2603
Fax: 804-267-2626
Cell: 804-334-6543

james.o'keefe@am.sony.com



CC 2008 Pricing.xls

Sony 2008 LCD Contract Pricing: Circuit City

Model No.	Circuit City Contract Cost	SWP	Margin
KDL26M4000	\$482.99	\$899.99	19.50%
KDL32L4000	\$563.49	\$899.99	19.50%
Effective 11/02/08	\$523.24	\$849.99	
97649 Effective 12/02/08	\$482.99	\$599.99	19.50%
KDL32M4000	\$610.46	\$899.99	32.17%
Effective 10/05/08	\$542.63	\$799.99	32.17%
Effective 11/30/08	\$508.71	\$749.99	32.17%
KDL32XBR6	\$792.47	\$1,199.99	33.96%
Effective 11/30/08	\$726.43	\$1,099.99	33.96%
KDL37M4000	\$725.99	\$1,099.99	34.00%
KDL40S4100	\$965.99	\$1,199.99	19.50%
Effective 11/02/08	\$809.49	\$1,099.99	19.50%
97666 Effective 12/02/08	\$804.99	\$999.99	19.50%
KDL40V4100	\$986.99	\$1,499.99	34.20%
Effective 10/12/08	\$921.19	\$1,399.99	34.20%
KDL40W4100	\$1,283.22	\$1,899.99	32.46%
Effective 11/09/08	\$1,148.17	\$1,699.99	32.46%
KDL40XBR6	\$1,619.24	\$2,499.99	35.23%
Effective 11/9/08	\$1,489.70	\$2,299.99	35.23%
KDL46S4100	\$1,287.99	\$1,599.99	19.50%
Effective 9/7	\$1,207.49	\$1,499.99	19.50%
97666 Effective 12/2/2008	\$1,126.99	\$1,399.99	19.50%
KDL46V4100	\$1,319.99	\$1,999.99	34.00%
Effective 9/28/08	\$1,187.99	\$1,799.99	34.00%
KDL46W4100	\$1,366.71	\$2,399.99	34.72%
Effective 9/28/08	\$1,436.15	\$2,199.99	34.72%
Effective 11/9/08	\$1,305.56	\$1,999.99	34.72%
KDL46Z4100/B	\$1,627.83	\$2,799.99	34.72%
Effective 9/28/08	\$1,631.99	\$2,499.99	34.72%
KDL46XBR6	\$1,927.77	\$2,999.99	35.74%
Effective 10/12/08	\$1,799.25	\$2,799.99	35.74%
KDL52V4100	\$1,764.00	\$2,699.99	34.70%
Effective 7/13	\$1,632.50	\$2,499.99	34.70%
Effective 9/28/08	\$1,501.89	\$2,299.99	34.70%
KDL52W4100	\$1,958.38	\$2,999.99	34.72%
Effective 9/28/08	\$1,827.83	\$2,799.99	34.72%
KDL52XBR6	\$2,396.48	\$3,699.99	35.23%
Effective 10/12/08	\$2,266.94	\$3,499.99	35.23%
KDL37L4000	\$798.00	\$949.99	16.00%
KDL37XBR6	\$1,043.10	\$1,499.99	30.46%
KDL40Z4100/B	\$1,577.00	\$2,299.99	31.43%
Effective 10/12/08	\$1,508.60	\$2,199.99	31.43%
Effective 11/9/08	\$1,370.85	\$1,999.99	31.46%
KDL42V4100	\$1,104.85	\$1,599.99	30.95%
Effective 10/12/08	\$1,035.50	\$1,499.99	30.97%

CONFIDENTIAL

CCLT 020548